



# Becoming Head of Sales: Developing Your Playbook

Course completed by Veronica Mahr  
May 14, 2026 at 07:54PM UTC • 21 minutes

Top skills covered

Sales Leadership

A handwritten signature in black ink, appearing to read "Shea Hanson".

Shea Hanson, Head of Learning Content Strategy

Certificate ID: 47ff7040d965e056db741cae1cd04702a2f354935b73a3c793631e49bece590

